



Yehor Siroshthan

Date of birth: 30/04/1992 | **Nationality:** Ukrainian | **Gender:** Male |

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Hlybochytska St., 17D, 02000, Kyiv, Ukraine

WORK EXPERIENCE

09/2017 – CURRENT – Kyiv, Ukraine

PROJECT DIRECTOR – PROFINSTALL LLC

- Project time management
- Quality control and management of work performed
- Monitoring and risk assessment for projects
- Search for targeted queries
- Implementation of the sales plan
- Ensuring planned profitability
- Ensuring overall customer satisfaction
- Formation of a sales strategy
- Identification of possible equipment suppliers
- Implementation of new sales
- Ensuring high-quality budgeting of work performance
- Ensuring the relevance of data in the CRM system

Project Department | Construction | office@profinstall.com.ua | profinstall.com.ua |

Hlybochytska Str., 17D, 04080, Kyiv, Ukraine

06/2016 – 08/2017 – Kyiv, Ukraine

PROJECT MANAGER – COMPRESSORS INTERNATIONAL LLC

- Development of sales of stationary air compressors
- Visiting customers, assessing their requirements and preparing specifications on request
- Maintaining an up-to-date recording system for reporting
- Calculation and selection of equipment
- Preparation of technical and commercial proposals
- Increase in sales and market share in a fixed territory
- Development and maintenance of good working relations with all key customers, as well as potential customers
- Participation in promotional activities
- Analysis and submission of information on the market - sales results, competitors' activity, project statuses
- Frequent business trips to a definite region

Sales department | Construction | sales@compressors.ua | <https://compressors.ua/en-gb/> |

Petropavlivska str., 54 a, Kyiv, Ukraine

03/2014 – 06/2016 – Kyiv, Ukraine

ENGINEER OF THE OIL AND GAS FIELD DEPARTMENT – PJSC "UKRAINIAN OIL AND GAS INSTITUTE"

- Complex development of text and graphic parts of the project documentation of definite objects (block air compressor, air separation plants, reagent warehouses, control nodes, gas metering units, methanol recovery units) in accordance with the requirements of the current regulatory and technical documentation
- Performing companion calculations in Aspen Tech HYSYS, MathCAD, Microsoft Excel
- Control over the execution of tasks by adjacent departments
- Request technical and commercial offers of potential equipment suppliers

◦ Support of the state, departmental expertise of project documentation
Oil and gas field department | Mining and quarrying | <http://www.ukrngi.com/> |
Kudryavs'kyi descent, 7, 02000, Kyiv, Ukraine

● EDUCATION AND TRAINING

11/2021 – CURRENT – Dorohozhytska St, 3, Unit City, Kyiv, Ukraine
CONSTRUCTION PROJECT MANAGER (CPM) – PRO PM Construction

<https://propm.pro/>

11/2019 – 06/2020 – Shuliavska St, 10/12 B, Kyiv, Ukraine
PRE-MBA – MIM Business School

<https://mim.kyiv.ua/en>

01/09/2009 – 15/02/2015 – 1, Liubomyra Huzara ave., Kyiv, Ukraine
MASTER OF CHEMISTRY (CHEMICAL TECHNOLOGY OF FUEL AND CARBON MATERIALS) – NAU

<http://nau.edu.ua/en/>

● LANGUAGE SKILLS

Mother tongue(s): **UKRAINIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH – UPPER INTER-MEDIATE	B2	B2	B1	B1	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● DIGITAL SKILLS

Microsoft Office (Word & Excel), Microsoft PowerPoint, Microsoft Project, Internet, Outlook | AutoDESK AutoCAD (Optimal Knowledge)

● DRIVING LICENCE

Driving Licence: B